

JOBVITE

JP Bertram, Marketing



About Jobvite



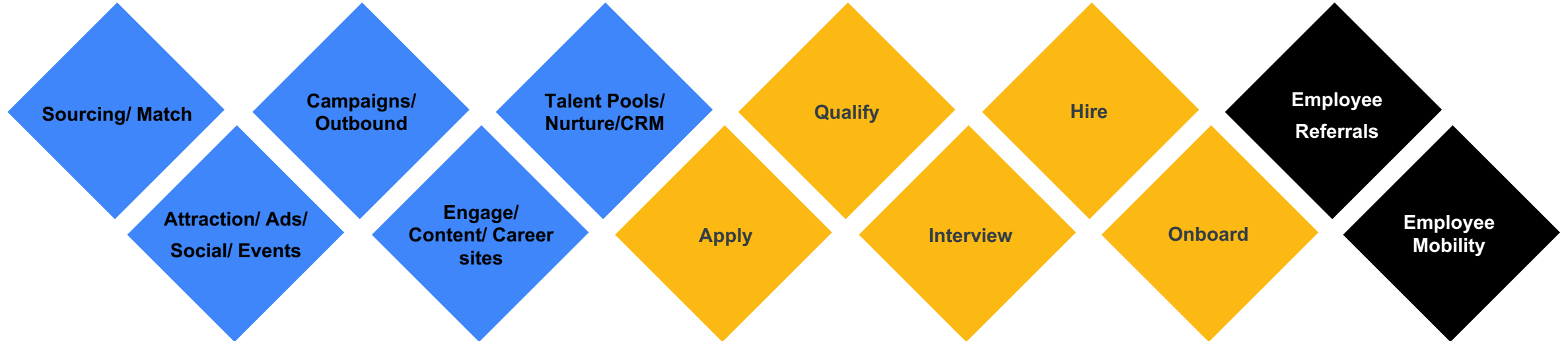
- Laser-focused on recruiting for past **20 years**
- **Industry pioneer** in social referrals, recruitment marketing Evolve Maturity & Efficiency Framework, automated text interviewing, internal mobility
- **Recognized market leader** by IDC and Forrester Research
- **9 Stevie Awards** for excellent customer service
- **2000 customers**
- **\$200M+ recent investment**

Better together with combined strength

Jobvite



canvas



JOBVITE

Helping people and companies grow

But growth isn't easy

Recruiters say

67% lack of skilled and high quality candidates

52% intense competition

36% lack of budget

Job seekers say

82% are open to new job opportunities

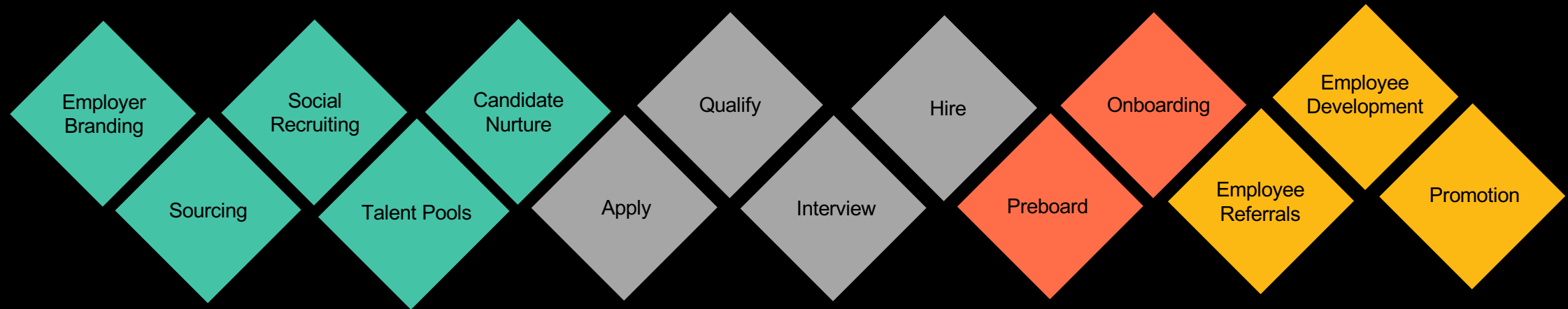
61% looking externally for career growth

29% left a job within first 90 days during career

Source: Jobvite, Recruiter and Job Seeker Nation Surveys, 2018 and 2019.

Talent acquisition role has expanded

First Look to Beyond the First Day



Recruitment Marketing

Hiring Experience

New Hire Engagement

Employee Mobility

Talent acquisition tech has proliferated

Incomplete solutions

Process inefficiencies

Lack of data visibility

TALEMETRY

+

canvas

+

JOBVITE

+



RolePoint

technology simplicity

smart automation

better candidate AND recruiter experience

better visibility to deliver predictable business outcomes

End-to-end Depth



Better Insights



Smarter Decisions



Best Outcomes

Proud to power **people** growth

100 **Million**
candidates

2.5 **Million**
applications completed a month

110 **Thousand**
jobs closed a month

Proud to power **company** growth

40% **Increase**
in applicants

100% **Increase**
in quality candidates

70-75% **Reduction**
in new hire turnover

Proud to power customer success

Unlock Recruiter Excellence

58%

Reduction in
time-to-hire



DOLLAR SHAVE CLUB
SHAVE TIME. SHAVE MONEY.

Out-Market the Competition

215%

Increase in career
site visitors



tenable

Unleash Candidate Engagement

40%

Increase in
applicant pool



Hire Faster with Data-Driven Insights

25%

Decrease in time-to-fill
due to better reporting



PACTIV

JOBVITE